

## 18 AM US Passive Ethical Equity Highlights

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The 18 AM US Passive Ethical Equity Portfolio provides clients the S&P 500 return +/- the return of stocks prohibited by the client's Investment Policy Statement. The portfolio is customized, using a separate account, to each client's specific ethical prohibitions. This report highlights the portfolio's representative account, which prohibits exposure to Alcohol and Tobacco stocks.

For Q4, in \$US, the 18 AM Portfolio's return was -13.51% versus -13.52% for the benchmark. For 2018, the portfolio returned -4.16% versus -4.38% for the S&P 500. In Q4, the Canadian dollar slid 5.4%, from \$0.77 to \$0.73 \$US. In Canadian dollars, the portfolio's Q4 return was -8.61% versus -8.62% for the S&P 500. The portfolio's zero exposure to Alcohol and Tobacco stocks had a slight positive effect on the return. During Q4, Alcohol and Tobacco company returns ranged from -5.5% (Brown-Forman) to -25.1% (Constellation Brands).

## Market Overview

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The S&P 500's Q4 total return was -13.52%. At its lowest, on Christmas Eve, the S&P 500 was down almost 19% for the quarter before a small holiday rally. Several factors contributed to the US market decline: escalating trade tensions between the US and China, the threat and then actual occurrence of government shutdown over the border wall dispute and a sharp drop in oil prices after the murder of a Saudi-American journalist. As to stocks, 85% of stocks in the index had Q4 losses. Only 15% had positive returns. In Q4, winning stocks were led by Red Hat (computer software), which was up 28.9%. SCANA Corp (Natural gas public utility) enjoyed a 23.2% Q4 gain. Newmont Mining Corp (Gold producer) was up 15.2% for the quarter. Notable losers were led by NVIDIA Corp (computer chips), Newfield Exploration (oil exploration) and PG&E Corp (Natural gas public utility) which were down 52.4%, 49.2% and 48.4%, respectively.

As to industry sectors, 10 of the 11 industry sectors in the S&P 500 experienced declines in Q4. The Energy sector was hit the hardest (down 23.8%), followed by Industrials (down 17.4%) and Information Technology (down 17.3%). Only one sector had a positive return, Utilities, which managed a 1.4% gain for Q4.

Despite the market turmoil, underlying fundamentals such as Earnings growth remain strong in the US. Q3 operating earnings (reported in October and November) for the S&P 500 of \$41.38 were the highest quarterly earnings level ever recorded. This was the sixth record-setting quarter in a row. These quarterly earnings represent a 32% increase versus levels achieved in Q3 2017. Earnings in the last four reported quarters are up over 27% versus the earnings of the preceding four quarters. S&P 500 earnings for Q4 2018 (to be reported in January and February) are forecast to be \$40.39, a retreat from record-setting levels, however, still the second-highest quarterly earnings ever recorded. Wall Street analysts are expecting a 9% increase in earnings for fiscal 2019 over 2018.

There are oft cited concerns about the market's valuation levels. However, the S&P 500 is trading at a price to earnings ("PE") multiple of 15.6 times using 2018 expected earnings and 14.3 times using 2019 expected earnings. These valuation levels compare favourably to the 25-year average PE for the S&P 500 of 16.1 times, suggesting that the market is not critically overvalued at present levels.

*Performance is shown gross of all fees. Performance data is historical and not indicative of future performance. Returns are annualized for periods greater than 1 year. The benchmark for the fund is the S&P 500 Total Return Index. This document is for information purposes only. Data sources: Thomson Reuters, Standard and Poors and 18 AM.*